

**BASIC COMMUNICATION STYLES INVENTORY**

Identify your basic communication style by completing the inventory below. In each box, circle the words that best describe your personality. **Circle any word that feels “right”**. In other words, don’t analyze each word. To obtain a more complete assessment of your basic communication style, have one or more other people who know you well complete an inventory about you. Be sure to ask someone you can trust to be objective.

To score, count the number of words you circled and write that number on the line. Then, transfer the corresponding Behavior Styles to the spaces below.

<b>Analytical</b>		<b>Driver</b>	
Problem Solver	Organized	Goal Driven	Takes Charge
Factual	Orderly	Independent	Seeks Power
Consistent	Persistent	Action Oriented	Persistent
Accurate	Precise	Competitive	Judges Quickly
Perfectionist	Enjoys Instructions	Purposeful	Industrious
Sensitive	Logical	Serious	Controlling
Cautious	Impersonal	Bold	Self-reliant
Scheduled	Detailed	Excitable	Productive
Conscientious	Inquisitive	Strong Willed	Firm
Number Circled: _____		Number Circled: _____	
<b>Amiable</b>		<b>Expressive</b>	
Enjoys Popularity	Loyal	Enthusiastic	Inspirational
Sympathetic	Adaptable	Fun-Loving	Spontaneous
Calm	Dry Humor	Intuitive	Likes Variety
Sensitive Feelings	Tolerant	Initiator	Enjoys Change
Nurturing	Patient	Creative	Motivator
Cooperative	Good Listener	Optimistic	Ambitious
Personal	Enjoys Routine	Takes Risks	Friendly
Respectful	Relational	Mixes Easily	Group Oriented
Non-demanding	Thoughtful	Promotes	Energetic
Number Circled: _____		Number Circled: _____	

**Primary Communication Style:** \_\_\_\_\_

**Back-up Communication Style:** \_\_\_\_\_

**Third Communication Style:** \_\_\_\_\_

**Least Used Communication Style:** \_\_\_\_\_